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## **Comtech Telecommunications Corp. Received \$1.6 Million Equipment and Professional Services Order for New Telecommunications Network in Middle East and Africa**

MELVILLE, N.Y.--(BUSINESS WIRE)-- October 1, 2014--Comtech Telecommunications Corp. (NASDAQ:CMTL) announced today that its Tempe, Arizona-based subsidiary, Comtech EF Data Corp., received a \$1.6 million order for satellite infrastructure equipment and professional services. The equipment will be utilized by a telecommunications service provider to roll out a new Pan-African satellite-based mobile backhaul and international trunking network. The network hub will be based in the United Arab Emirates, and this first phase of deployment will be to remote sites in Chad and South Sudan.

A full array of Comtech EF Data solutions will be leveraged and rolled out into what will be six different African countries at the final stage of the network, including the high-end [CDM-760 Advanced High-Speed Trunking Modem](#) and the mid-range [CDM-625A Advanced Satellite Modem](#). The CDM-760 modems will enable very high-speed international Internet and voice trunks, while the CDM-625A modems will support cost-effective 2G and 3G network rollouts into rural areas within each of the countries.

Both of these modems feature best-in-class bandwidth efficiencies, [DoubleTalk® Carrier-in-Carrier®](#) bandwidth compression, and have the horsepower and headroom to allow for growth as end user throughput requirements increase, a key advantage due to the remote and adverse conditions of these remote locations. The advanced feature sets of these modems minimize overall total cost of ownership and ensure that sustainable and profitable service expansion can be accomplished into the most rural and remote areas.

Also included in the solution suite are outdoor models of Comtech EF Data's amplifiers and frequency conversion equipment, specifically the [High-Power Outdoor Solid-State Power Amplifiers](#) and the [LPOD Block Up Converters](#). This outdoor equipment is rugged and weatherproof - able to withstand harsh environments. These RF systems provide the performance, flexibility and field-proven reliability that is crucial when deploying into extremely remote sites.

Comtech EF Data's [NetVue™](#) Integrated Management System will provide the service provider a single robust, comprehensive network management and analytics engine for all modem and RF equipment. The ability of NetVue™ to manage the entire baseband and RF solution suite is key to maximize use of resources, ensure network uptime and provide the levels of service that the service provider will require to host Virtual Network Operators (VNOs) that will all share the same infrastructure. NetVue™ will provide immediate insight into user-defined key performance indicators along with the traffic and trend analysis that will ensure resource utilization is maximized, potential congestion is addressed and the network is optimized - all key when hosting multiple VNO providers.

To support the integrated satellite network infrastructure, also included in the complete package was Comtech EF Data's premium service, [ESS Prime](#), which provides 24x7 engineering support and consultation to ensure all resources are utilized in the best manner possible. The ESS Prime service is backed by a large team of seasoned satellite network engineers who have designed, implemented and optimized networks around the world.

"This service provider chose to partner with Comtech EF Data for their Pan-African network as we offered them a total end-to-end optimized solution that provided them the ability to penetrate new markets and grow their business," commented Fred Kornberg, President and Chief Executive Officer of Comtech Telecommunications Corp. "Telecommunications operators globally trust our solutions to provide new, enhanced services and rely on us before, during and after new network roll-outs to facilitate the best levels of service to their VNOs and end users."

Comtech EF Data Corp. is the recognized global leader in satellite bandwidth efficiency and link optimization. The advanced communication solutions encompass the Advanced VSAT Solutions, Modems, RAN & WAN Optimization, Network & Bandwidth Management and RF products. The Company is recognized as a technology innovator, and has a reputation for exceptional product quality and reliability. The solutions enable commercial and government users to reduce OPEX/CAPEX and to increase throughput for fixed and mobile/portable satellite-based applications. For more information, visit [www.comtechefdata.com](http://www.comtechefdata.com).

Comtech Telecommunications Corp. designs, develops, produces and markets innovative products, systems and services for advanced communications solutions. The Company believes many of its solutions play a vital role in providing or enhancing communication capabilities when terrestrial communications infrastructure is unavailable, inefficient or too expensive. The

Company conducts business through three complementary segments: telecommunications transmission, RF microwave amplifiers and mobile data communications. The Company sells products to a diverse customer base in the global commercial and government communications markets. The Company believes it is a market leader in the market segments that it serves.

Certain information in this press release contains statements that are forward-looking in nature and involve certain significant risks and uncertainties. Actual results could differ materially from such forward-looking information. The Company's Securities and Exchange Commission filings identify many such risks and uncertainties. Any forward-looking information in this press release is qualified in its entirety by the risks and uncertainties described in such Securities and Exchange Commission filings.

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