



## Comtech Telecommunications Corp. Receives \$1.9 Million Order from Major Mobile Network Operator in China

August 16, 2018

MELVILLE, N.Y.--(BUSINESS WIRE)--Aug. 16, 2018-- August 16, 2018--Comtech Telecommunications Corp. (Nasdaq: CMTL) announced today that during its fourth quarter of fiscal 2018, its Tempe, Arizona-based subsidiary, Comtech EF Data Corp., which is part of Comtech's Commercial Solutions segment, won a tender by a major Mobile Network Operator (MNO) in China to replace the older generation of lower efficiency modems to provide more reliable services at a much lower OPEX.

This latest order for \$1.9 million, specified Comtech EF Data's CDM-625A Advanced Satellite Modems, Up & Down Frequency Converters and the CX-U Series RAN Optimization by its subsidiary, Memotec. The purchase highlights the customer's long-standing confidence in the Comtech mobile backhaul solution. For over 10 years, the MNO has utilized Comtech's infrastructure equipment to support 1000+ sites that are serving China's rural communities and disaster recovery efforts. By leveraging Comtech EF Data's award-winning and bandwidth efficient satellite modems and Memotec's 2G traffic optimization solutions, the MNO has been extremely successful in lowering the total cost of ownership (TCO) of backhauling its traffic over satellite. Some of the leveraged features include industry best VersaFEC-2<sup>®</sup> Forward Error Correction, the revolutionary DoubleTalk<sup>®</sup> Carrier-in-Carrier<sup>®</sup> bandwidth compression, lower rollofs, and 2G TDM optimization.

"We are pleased that our customer has once again selected our mobile backhaul solution, demonstrating its strong faith in our products and our China-based sales and support staff," said Fred Kornberg, President and Chief Executive Officer of Comtech Telecommunications Corp. "We are proud to continue to lead the industry in highest delivered IP throughput, providing lowest cost per delivered bit, and to provide the performance that enables MNOs to operate at their highest level of performance and allows them to truly monetize investments, to drive down OPEX and to increase profitability."

Comtech EF Data Corp. is the recognized global leader in satellite bandwidth efficiency and link optimization. The advanced communication solutions encompass the Heights Networking Platform, Advanced VSAT Solutions, Satellite Modems, RAN & WAN Optimization, Network & Bandwidth Management and RF products. The Company is recognized as a technology innovator, and has a reputation for exceptional product quality and reliability. The solutions enable commercial and government users to reduce OPEX/CAPEX and to increase throughput for fixed and mobile/transportable satellite-based applications. For more information, visit [www.comtechedata.com](http://www.comtechedata.com).

Comtech Telecommunications Corp. designs, develops, produces and markets innovative products, systems and services for advanced communications solutions. The Company sells products to a diverse customer base in the global commercial and government communications markets.

Certain information in this press release contains statements that are forward-looking in nature and involve certain significant risks and uncertainties. Actual results could differ materially from such forward-looking information. The Company's Securities and Exchange Commission filings identify many such risks and uncertainties. Any forward-looking information in this press release is qualified in its entirety by the risks and uncertainties described in such Securities and Exchange Commission filings.

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